



City of Los Banos

At the Crossroads of California

www.losbanos.org

AGENDA

AIRPORT ADVISORY COMMISSION MEETING

CITY HALL COUNCIL CHAMBERS
520 J Street
Los Banos, California

SEPTEMBER 18, 2018

If you require special assistance to attend or participate in this meeting, please call the City Clerk's Office @ (209) 827-7000 at least 48 hours prior to the meeting.

The City of Los Banos complies with the Americans with Disabilities Act (ADA) of 1990.

Si requiere asistencia especial para atender o participar en esta junta por favor llame a la oficina de la Secretaría de la ciudad al (209) 827-7000 a lo menos de 48 horas previas de la junta.

La Ciudad de Los Banos cumple con la Acta de Americanos con Deshabilidad (ADA) de 1990.

Any writings or documents provided to a majority of the Airport Advisory Commission regarding any item on this agenda will be made available for public inspection at the meeting and in the City Clerk's office located at City Hall, 520 J Street, Los Banos, California during normal business hours. In addition, such writings and documents may be posted on the City's website at www.losbanos.org.

Cualquier escritura o los documentos proporcionaron a una mayoría de la Airport Advisory Commission con respecto a cualquier artículo en este orden del día será hecho disponible para la inspección pública en la reunión y en la oficina del City Clerk del City Hall, 520 J Street, Los Banos, California durante horas de oficina normales. Además, tales escrituras y los documentos pueden ser anunciados en el website de la Ciudad en www.losbanos.org.

1. CALL TO ORDER. **5:00 PM**
2. PLEDGE OF ALLEGIANCE.
3. ROLL CALL:
Anderson ____, Axibal ____, Stichel ____, Reed ____
4. CONSIDERATION OF APPROVAL OF AGENDA.
Recommendation: Approve the agenda as submitted.
5. CONSIDERATION OF APPROVAL OF THE ACTION MINUTES FOR THE

REGULAR MEETING OF AUGUST 21, 2018.

Recommendation: Approve the minutes as submitted.

6. PUBLIC FORUM. (Members of the public may address the Airport Advisory Commission on any item of public interest that is within the jurisdiction of the Airport Advisory Commission; includes agenda and non-agenda items. No action will be taken on non-agenda items. Speakers are limited to a five (5) minute presentation. Detailed guidelines are posted on the Council Chamber informational table).

7. AIRPORT 2017/2018 ANNUAL FUEL SALES PROFILE REVIEW.

Recommendation: Informational item only, no action to be taken.

8. AIRPORT 2018/2019 FISCAL YEAR REVENUE/EXPENDITURE UPDATE.

Recommendation: Informational item only, no action to be taken.

9. PUBLIC WORKS DIRECTOR/CITY ENGINEER REPORT.

10. COMMISSIONER REPORTS.

A. Dave Anderson

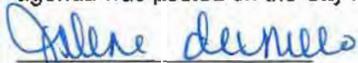
B. Rula Axibal

C. Annette Stichel

D. Dennis Reed

11. ADJOURNMENT.

I hereby certify under penalty of perjury under the laws of the State of California, that the foregoing agenda was posted on the City Hall bulletin board not less than 72 hours prior to the meeting.



Jelene de Melo, Secretary

Dated this 12th day of September 2018

**CITY OF LOS BANOS
AIRPORT ADVISORY COMMISSION MEETING MINUTES
AUGUST 21, 2018**

ACTION MINUTES – These minutes are prepared to depict action taken for agenda items presented to the Airport Advisory Commission.

CALL TO ORDER: Chairperson Reed called the Airport Advisory Commission Meeting to order at 5:01 p.m.

PLEDGE OF ALLEGIANCE: Commissioner Axibal led the pledge of allegiance.

ROLL CALL – MEMBERS OF THE AIRPORT ADVISORY COMMISSION PRESENT: Anderson, Axibal, Reed; Stichel absent.

STAFF MEMBERS PRESENT: Public Works Director/City Engineer Fachin, Administrative Coordinator de Melo.

CONSIDERATION OF APPROVAL OF AGENDA: Motion by Axibal, seconded by Anderson to approve the agenda as submitted. The motion carried by the affirmative vote of all Airport Advisory Commission Members present; Stichel absent.

CONSIDERATION OF APPROVAL OF THE ACTION MINUTES FOR THE REGULAR MEETING OF JULY 17, 2018: Motion by Axibal, seconded by Anderson to approve the minutes as submitted. The motion carried by the affirmative vote of all Airport Advisory Commission Members present; Stichel absent.

PUBLIC FORUM: MEMBERS OF THE PUBLIC MAY ADDRESS THE COUNCIL ON ANY ITEM OF PUBLIC INTEREST THAT IS WITHIN THE JURISDICTION OF THE CITY; INCLUDES AGENDA AND NON-AGENDA ITEMS. NO ACTION WILL BE TAKEN ON NON-AGENDA ITEMS. SPEAKERS ARE LIMITED TO A FIVE (5) MINUTE PRESENTATION. DETAILED GUIDELINES ARE POSTED ON THE COUNCIL CHAMBER INFORMATIONAL TABLE. No one came forward to speak and the public forum was closed.

AIRPORT 2017/2018 ANNUAL FUEL SALES PROFILE REVIEW. Director/City Engineer Fachin reported the fuel sales for 10LL remains steady. JetA fuel sales have dropped a bit from last year, but our JetA fuel price per gallon is the lowest price in the area at this time.

AIRPORT 2018/2019 REVENUE/EXPENDITURE UPDATE. Director/City Engineer Fachin stated the reports only reflect one month into the fiscal year. Very hard to see any trends this early into the fiscal year.

PUBLIC WORKS DIRECTOR/CITY ENGINEER REPORT. Director/City Engineer Fachin stated we have hired an Operations Manager to replace Royal Lloyd. We have

a candidate selected for the Parks & Recreation Operations Manager position, and they will start on September 10th. The Airport division will be moving from the Parks & Recreation Operations supervision, over to Public Works Operations. The abandoned trailers were removed from the Airport and Colorado Ball Park. The current Animal Shelter sits on Airport land, which was a "Grandfathered in" use, and was allowed by FAA, due to its prior existence. We are hiring a company to create a Police Department Needs Assessment for a new Police Station, and needs for a new Animal Shelter, and where it should be placed, will be determined by this study.

COMMISSION MEMBER REPORTS.

ANDERSON: Keep up the good work, see you next month.

STICHEL: Absent.

AXIBAL: No report.

REED: No report.

ADJOURNMENT: The meeting was adjourned at the hour of 5:18 p.m.

APPROVED:

Dennis Reed, Chairperson

ATTEST:

Jelene de Melo, Secretary



City of
Los Banos

At the Crossroads of California

Agenda Staff Report

TO: Airport Advisory Commission

FROM: Mark Fachin, P.E., Public Works Director/City Engineer

DATE: September 18, 2018

SUBJECT: Los Banos Airport 2017-2018 Annual Fuel Sales Profile Review

TYPE OF REPORT: Informational Item

Recommendation:

Informational item only, no action to be taken.

Discussion:

Attached is the 2018 Annual Fuel Sales Profile for the Airport as of September 7, 2018. Page 1 of the attachment shows the complete summary for both 100LL and Jet A sales. Page 2 shows the breakdown for 100LL fuel, and Page 3 shows the breakdown for Jet A fuel.

Also attached is the 2017 Annual Fuel Sales Profile to compare with fuel sales for 2018.

Attachments:

Airport 2017/2018 Annual Fuel Sales Profile

Annual Sales Profile

Start date: 1/1/2018
End date: 12/31/2018

Site: Los Banos Airport

Inventory History — Complete Summary

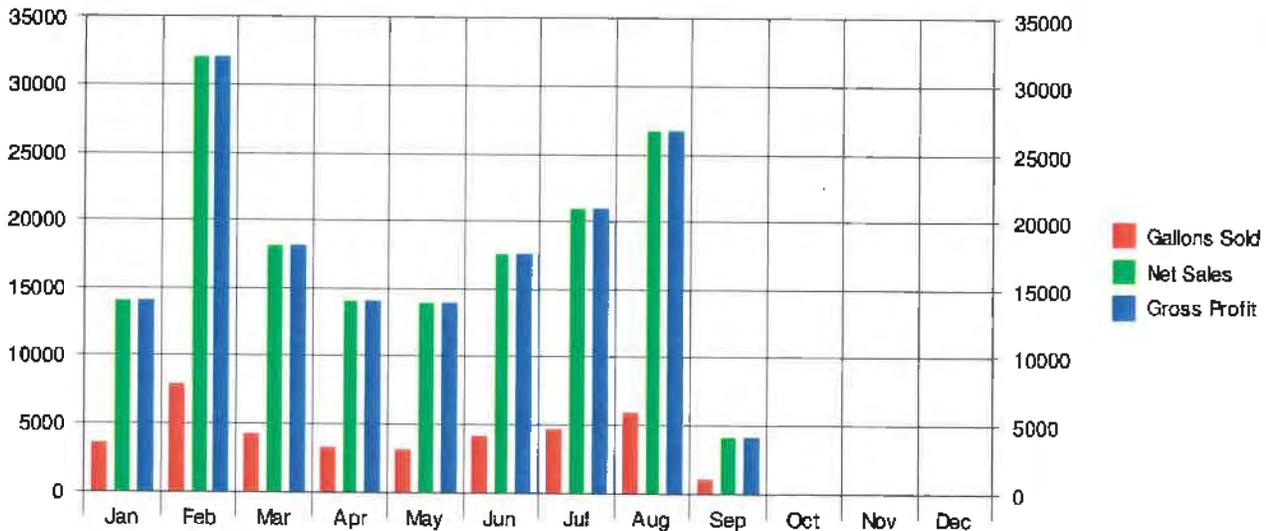
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Beg Inventory	14,878.720	11,351.490	10,175.120	17,935.130	14,624.640	11,404.660	13,771.840	9,126.379	14,669.030	13,874.620	13,874.620	13,874.620	
Gal Purchased	0.000	6,711.000	12,101.000	0.000	0.000	6,487.000	0.000	11,799.000	0.000	0.000	0.000	0.000	37,098.000
Adjustments	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Gallons Sold	3,527.230	7,887.370	4,340.990	3,310.490	3,219.760	4,120.020	4,645.460	6,036.350	1,014.410	0.000	0.000	0.000	38,102.100
End Inventory	11,351.490	10,175.120	17,935.130	14,624.640	11,404.660	13,771.840	9,126.379	14,669.030	13,874.620	13,874.620	13,874.620	13,874.620	

Financial History — Complete Summary

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Net Sales	14,139.590	32,164.970	18,249.230	14,182.250	13,967.440	17,702.520	21,012.630	26,809.630	4,211.850	0.000	0.000	0.000	162,440.100
Cost of Goods	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Gross Profit	14,139.590	32,164.970	18,249.230	14,182.250	13,967.440	17,702.520	21,012.630	26,809.630	4,211.850	0.000	0.000	0.000	162,440.100

Monthly Statistics — Complete Summary

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Avg Sale \$	125.129	176.731	175.473	172.954	143.894	132.108	142.943	153.198	183.124	0.000	0.000	0.000	156.184
Avg Sale Vol	31.214	43.337	41.740	40.372	33.194	30.746	31.602	34.493	44.105	0.000	0.000	0.000	36.756
Avg PPU Vol	4.009	4.078	4.204	4.284	4.338	4.297	4.523	4.441	4.152	0.000	0.000	0.000	4.258
Avg CPU Vol	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Avg Margin/Unit	4.009	4.078	4.204	4.284	4.338	4.297	4.523	4.441	4.152	0.000	0.000	0.000	4.258
Avg Margin/Sale	125.129	176.731	175.473	172.954	143.894	132.108	142.943	153.198	183.124	0.000	0.000	0.000	156.184
% of Vol YTD	9.257	20.701	11.393	8.668	8.450	10.813	12.192	15.843	2.862	0.000	0.000	0.000	100.000
% of Profit YTD	8.704	19.801	11.234	8.731	8.599	10.898	12.936	16.504	2.593	0.000	0.000	0.000	100.000
# of Sales	113.000	182.000	104.000	82.000	97.000	134.000	147.000	175.000	23.000	0.000	0.000	0.000	1,057.000



Annual Sales Profile

Start date: 1/1/2018
End date: 12/31/2018

Site: Los Banos Airport

Inventory History — 100 II

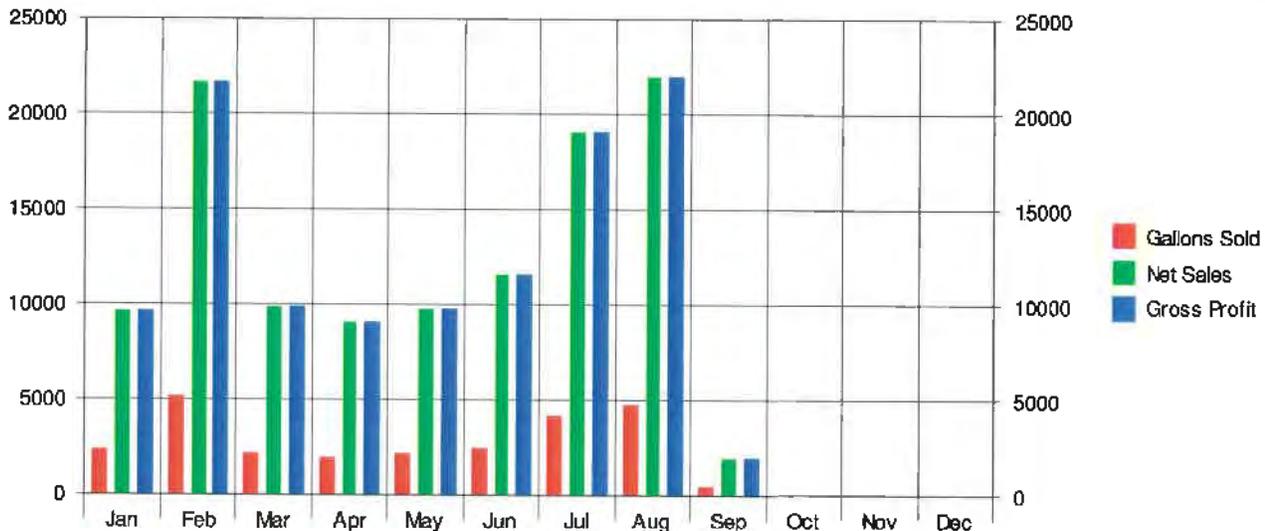
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Begin Inventory	6,161.156	3,813.366	5,383.366	9,244.406	7,278.696	5,149.616	9,124.937	4,977.396	6,065.036	5,630.106	5,630.106	5,630.106	
Gal Purchased	0.000	6,711.000	6,004.000	0.000	0.000	5,487.000	0.000	5,859.000	0.000	0.000	0.000	0.000	25,061.000
Adjustments	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Gallons Sold	2,347.790	5,141.000	2,142.960	1,966.710	2,129.080	2,511.600	4,147.540	4,771.360	434.930	0.000	0.000	0.000	25,592.050
End Inventory	3,813.366	5,383.366	9,244.406	7,278.696	5,149.616	9,124.937	4,977.396	6,065.036	5,630.106	5,630.106	5,630.106	5,630.106	

Financial History — 100 II

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Net Sales	9,647.090	21,704.030	9,876.950	9,059.990	9,812.950	11,576.330	19,116.040	21,991.250	2,004.600	0.000	0.000	0.000	114,789.200
Cost of Goods	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Gross Profit	9,647.090	21,704.030	9,876.950	9,059.990	9,812.950	11,576.330	19,116.040	21,991.250	2,004.600	0.000	0.000	0.000	114,789.200

Monthly Statistics — 100 II

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Avg Sale \$	104.860	140.026	128.272	127.606	121.148	108.190	144.819	158.210	133.640	0.000	0.000	0.000	129.641
Avg Sale Vol	25.519	33.168	27.831	27.686	26.285	23.474	31.421	34.326	28.995	0.000	0.000	0.000	28.745
Avg PPU Vol	4.109	4.222	4.609	4.609	4.609	4.609	4.609	4.609	4.609	0.000	0.000	0.000	4.510
Avg CPU Vol	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Avg Margin/Unit	4.109	4.222	4.609	4.609	4.609	4.609	4.609	4.609	4.609	0.000	0.000	0.000	4.510
Avg Margin/Sale	104.860	140.026	128.272	127.606	121.148	108.190	144.819	158.210	133.640	0.000	0.000	0.000	129.641
% of Vol YTD	9.174	20.088	8.374	7.681	8.319	9.814	16.206	18.644	1.699	0.000	0.000	0.000	100.000
% of Profit YTD	8.404	18.908	8.604	7.893	8.549	10.085	16.653	19.158	1.746	0.000	0.000	0.000	100.000
# of Sales	92.000	155.000	77.000	71.000	81.000	107.000	132.000	139.000	15.000	0.000	0.000	0.000	869.000



Annual Sales Profile

Start date: 1/1/2018
End date: 12/31/2018

Site: Los Banos Airport

Inventory History — JET-A

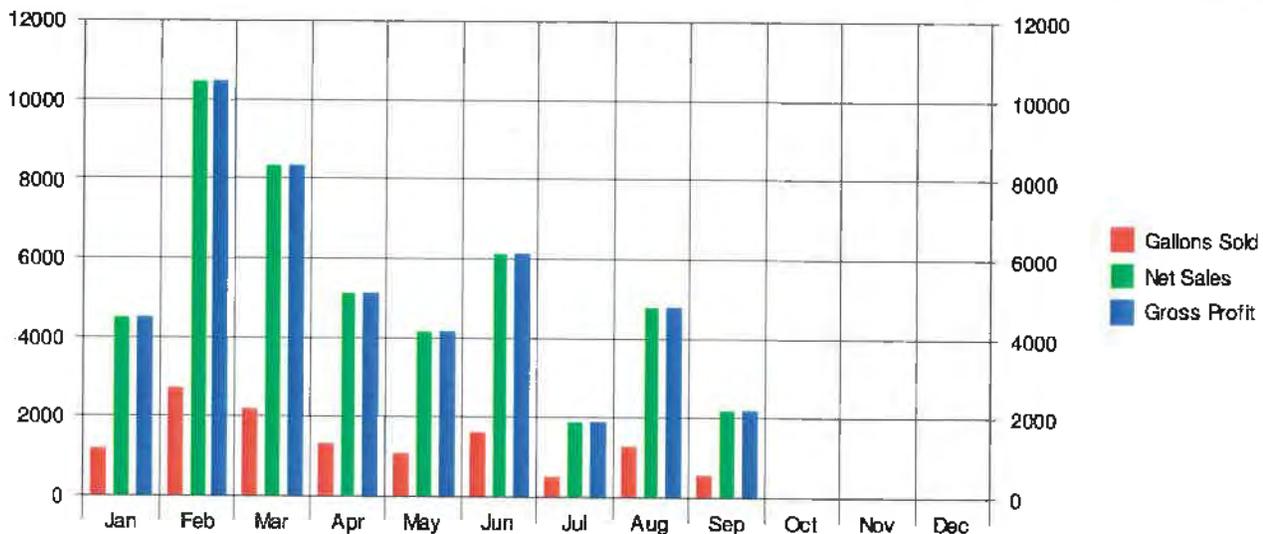
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Beg Inventory	8,717.563	7,538.123	4,791.752	8,690.723	7,345.942	6,255.243	4,646.902	4,148.982	8,823.992	8,244.513	8,244.513	8,244.513	
Gal Purchased	0.000	0.000	6,097.000	0.000	0.000	0.000	0.000	5,940.000	0.000	0.000	0.000	0.000	12,037.000
Adjustments	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Gallons Sold	1,179.440	2,746.370	2,198.030	1,344.780	1,090.700	1,608.340	497.920	1,264.990	579.480	0.000	0.000	0.000	12,510.050
End Inventory	7,538.123	4,791.752	8,690.723	7,345.942	6,255.243	4,646.902	4,148.982	8,823.992	8,244.513	8,244.513	8,244.513	8,244.513	

Financial History — JET-A

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Net Sales	4,492.500	10,460.940	8,372.280	5,122.260	4,154.490	6,126.190	1,896.590	4,818.380	2,207.250	0.000	0.000	0.000	47,650.880
Cost of Goods	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Gross Profit	4,492.500	10,460.940	8,372.280	5,122.260	4,154.490	6,126.190	1,896.590	4,818.380	2,207.250	0.000	0.000	0.000	47,650.880

Monthly Statistics — JET-A

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Avg Sale \$	213.929	387.442	310.084	465.660	259.656	226.896	126.439	133.844	275.906	0.000	0.000	0.000	266.651
Avg Sale Vol	55.164	101.717	61.409	122.253	68.169	59.568	33.195	35.139	72.435	0.000	0.000	0.000	70.005
Avg PPU Vol	3.809	3.809	3.809	3.809	3.809	3.809	3.809	3.809	3.809	0.000	0.000	0.000	3.809
Avg CPU Vol	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Avg Margin/Unit	3.809	3.809	3.809	3.809	3.809	3.809	3.809	3.809	3.809	0.000	0.000	0.000	3.809
Avg Margin/Sale	213.929	387.442	310.084	465.660	259.656	226.896	126.439	133.844	275.906	0.000	0.000	0.000	266.651
% of Vol YTD	9.428	21.953	17.570	10.750	8.719	12.856	3.980	10.112	4.632	0.000	0.000	0.000	100.000
% of Profit YTD	9.428	21.953	17.570	10.750	8.719	12.856	3.980	10.112	4.632	0.000	0.000	0.000	100.000
# of Sales	21.000	27.000	27.000	11.000	16.000	27.000	15.000	36.000	8.000	0.000	0.000	0.000	188.000



Annual Sales Profile

Start date: 1/1/2017
End date: 12/31/2017

Site: Los Banos Airport

Inventory History — Complete Summary

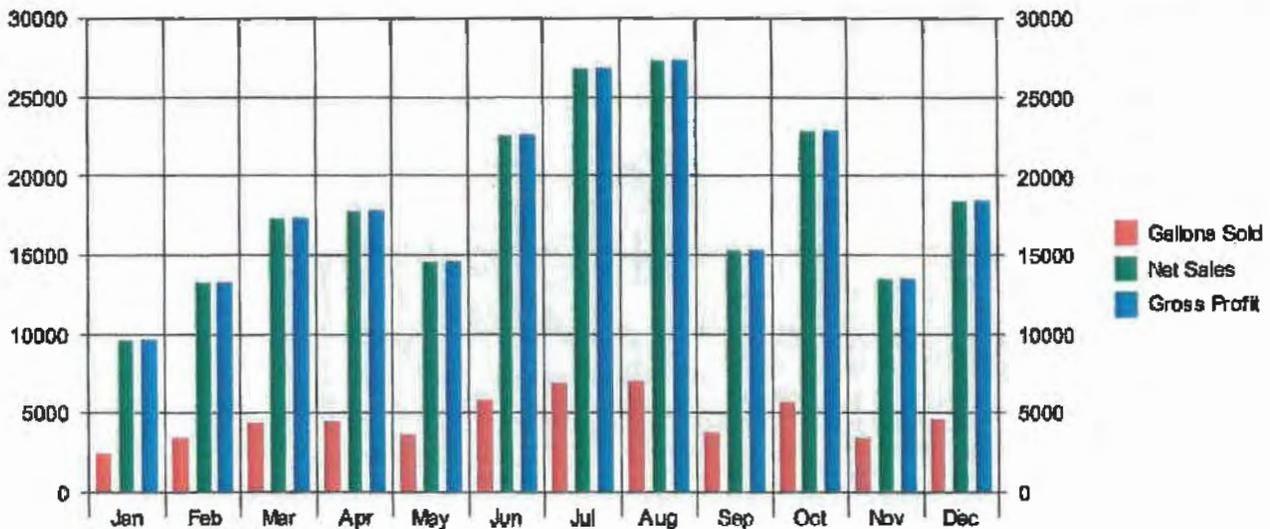
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Beg Inventory	14,580.280	12,134.500	15,015.230	16,919.840	12,387.980	15,071.710	9,280.852	15,351.760	14,343.450	16,563.070	10,886.750	13,495.090	
Gal Purchased	0.000	6,322.000	6,350.000	0.000	6,409.000	0.000	12,986.000	6,033.000	6,047.000	0.000	5,989.000	6,024.000	56,160.000
Adjustments	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Gallons Sold	2,445.780	3,441.270	4,445.390	4,531.860	3,725.270	5,790.880	6,915.090	7,041.310	3,027.380	5,676.320	3,380.660	4,640.350	65,861.540
End Inventory	12,134.500	15,015.230	16,919.840	12,387.980	15,071.710	9,280.852	15,351.760	14,343.450	16,563.070	10,886.750	13,495.090	14,878.740	

Financial History — Complete Summary

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Net Sales	9,668.510	13,286.770	17,354.010	17,857.580	14,661.230	22,654.590	26,890.830	27,438.090	15,387.260	22,947.080	13,563.520	18,445.330	220,155.800
Cost of Goods	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Gross Profit	9,668.510	13,286.770	17,354.010	17,857.580	14,661.230	22,654.590	26,890.830	27,438.090	15,387.260	22,947.080	13,563.520	18,445.330	220,155.800

Monthly Statistics — Complete Summary

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Avg Sale \$	158.500	139.861	160.685	127.554	154.329	165.362	174.616	160.463	148.545	146.160	142.774	136.627	151.040
Avg Sale Vol	40.095	35.224	41.161	32.370	39.213	42.269	44.903	41.177	36.451	38.166	35.588	34.120	38.310
Avg PPU Vol	3.953	3.861	3.904	3.940	3.936	3.912	3.889	3.897	4.020	4.043	4.012	3.975	3.945
Avg CPU Vol	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Avg Margin/Unit	3.953	3.861	3.904	3.940	3.936	3.912	3.889	3.897	4.020	4.043	4.012	3.975	3.945
Avg Margin/Sale	158.500	139.861	160.685	127.554	154.329	165.362	174.616	160.463	148.545	146.160	142.774	136.627	151.040
% of Vol YTD	4.378	6.180	7.958	8.113	6.669	10.366	12.379	12.606	5.852	10.161	6.952	6.307	100.000
% of Profit YTD	4.362	6.035	7.983	8.111	6.659	10.280	12.214	12.453	5.989	10.423	6.181	6.378	100.000
# of Sales	61.000	95.000	108.000	140.000	95.000	137.000	154.000	171.000	105.000	157.000	95.000	136.000	1,454.000



Annual Sales Profile

Start date: 1/1/2017
End date: 12/31/2017

Site: Los Banos Airport

Inventory History — 100 II

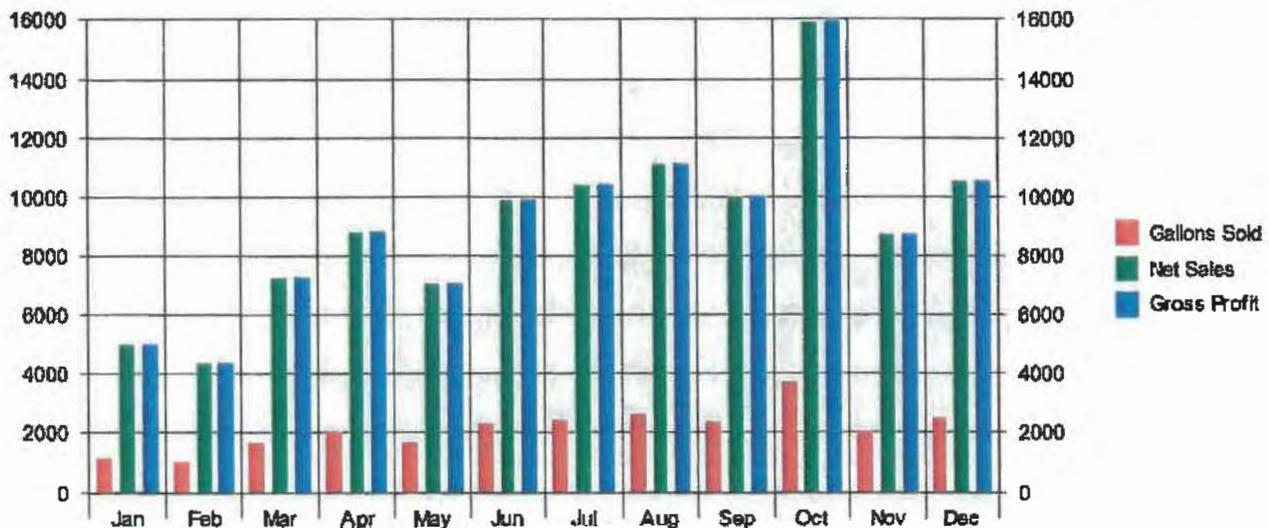
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Beg Inventory	7,282.750	8,088.620	5,042.650	8,660.560	7,562.760	5,874.460	3,521.980	7,616.660	4,971.120	8,635.260	4,848.140	8,728.400	
Gal Purchased	0.000	0.000	6,350.000	0.000	0.000	0.000	6,580.000	0.000	5,047.000	0.000	5,988.000	0.000	24,868.000
Adjustments	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Gallons Sold	1,194.130	1,046.070	1,731.890	2,097.800	1,668.300	2,352.480	2,486.320	2,645.640	2,382.860	3,787.120	2,108.740	2,567.240	26,087.590
End Inventory	6,088.620	5,042.650	9,660.560	7,562.760	5,874.460	3,521.980	7,616.660	4,971.120	8,635.260	4,848.140	8,728.400	6,161.160	

Financial History — 100 II

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Net Sales	5,026.140	4,402.950	7,289.990	8,829.640	7,106.100	9,901.630	10,460.770	11,135.120	10,029.530	15,940.020	8,797.210	10,548.870	109,468.000
Cost of Goods	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Gross Profit	5,026.140	4,402.950	7,289.990	8,829.640	7,106.100	9,901.630	10,460.770	11,135.120	10,029.530	15,940.020	8,797.210	10,548.870	109,468.000

Monthly Statistics — 100 II

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Avg Sale \$	104.711	112.896	102.676	95.974	102.987	99.016	123.068	112.476	112.891	131.736	111.367	102.416	109.334
Avg Sale Vol	24.678	28.822	24.394	22.802	24.488	23.525	29.239	26.723	26.774	31.299	26.893	24.925	26.045
Avg PPU Vol	4.209	4.209	4.209	4.209	4.209	4.209	4.209	4.209	4.209	4.209	4.172	4.109	4.198
Avg CPU Vol	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Avg Margin/Unit	4.209	4.209	4.209	4.209	4.209	4.209	4.209	4.209	4.209	4.209	4.172	4.109	4.198
Avg Margin/Sale	104.711	112.896	102.676	95.974	102.987	99.016	123.068	112.476	112.891	131.736	111.367	102.416	109.334
% of Vol YTD	4.577	4.010	6.639	8.041	6.472	9.018	9.527	10.141	8.134	14.517	6.063	9.841	100.000
% of Profit YTD	4.591	4.022	6.659	8.066	6.491	9.045	9.556	10.172	9.182	14.561	6.036	9.898	100.000
# of Sales	48.000	39.000	71.000	92.000	69.000	100.000	85.000	89.000	89.000	121.000	79.000	103.000	995.000



Annual Sales Profile

Start date: 1/1/2017
End date: 12/31/2017

Site: Los Banos Airport

Inventory History — JET-A

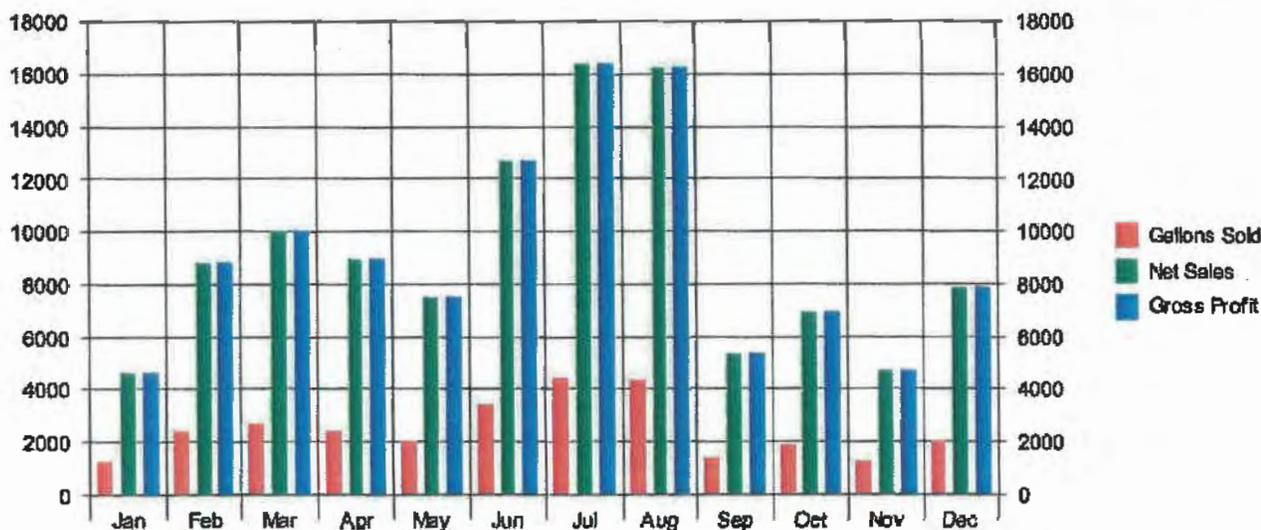
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Beg Inventory	7,297.531	6,045.861	9,972.662	7,259.261	4,825.221	9,197.251	5,758.871	7,735.102	9,372.331	7,827.812	6,038.611	4,766.691	
Gal Purchased	0.000	6,322.000	0.000	0.000	6,409.000	0.000	8,406.000	6,033.000	0.000	0.000	0.000	6,024.000	31,194.000
Adjustments	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Gallons Sold	1,251.650	2,395.200	2,713.400	2,434.060	2,036.970	3,438.380	4,429.770	4,395.770	1,444.520	1,889.200	1,271.920	2,073.110	29,773.850
End Inventory	6,045.881	8,972.682	7,259.261	4,825.221	9,197.251	5,758.871	7,735.102	9,372.331	7,927.812	6,038.611	4,766.691	8,717.581	

Financial History — JET-A

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Net Sales	4,642.370	8,883.820	10,064.020	9,027.940	7,555.130	12,752.960	16,430.060	16,303.970	5,357.730	7,007.060	4,786.310	7,896.460	110,687.800
Cost of Goods	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Gross Profit	4,642.370	8,883.820	10,064.020	9,027.940	7,555.130	12,752.960	16,430.060	16,303.970	5,357.730	7,007.060	4,786.310	7,896.460	110,687.800

Monthly Statistics — JET-A

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Y.T.D
Avg Sale \$	357.105	158.640	272.001	188.082	290.582	344.675	238.117	226.444	334.858	194.641	297.894	239.267	261.860
Avg Sale Vol	96.281	42.771	73.335	50.710	78.345	92.929	64.200	61.052	90.283	52.478	79.495	62.822	70.382
Avg PPU Vol	3.709	3.709	3.709	3.709	3.709	3.709	3.709	3.709	3.709	3.709	3.747	3.809	3.721
Avg CPU Vol	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Avg Margin/Unit	3.709	3.709	3.709	3.709	3.709	3.709	3.709	3.709	3.709	3.789	3.747	3.809	3.721
Avg Margin/Sale	357.105	158.640	272.001	188.082	290.582	344.675	238.117	226.444	334.858	194.641	297.894	239.267	261.860
% of Vol YTD	4.204	8.045	9.113	8.176	6.941	11.548	14.878	14.784	4.852	6.345	4.272	6.963	100.000
% of Profit YTD	4.194	8.026	9.092	8.156	6.826	11.522	14.844	14.730	4.840	6.330	4.308	7.134	100.000
# of Sales	13,000	55,000	37,000	48,000	25,000	37,000	69,000	72,000	18,000	36,000	16,000	33,000	459,000





City of
Los Banos
At the Crossroads of California

Agenda Staff Report

TO: Airport Advisory Commission

FROM: Mark Fachin, P.E., Public Works Director/City Engineer

DATE: September 18, 2018

SUBJECT: Airport 2018/2019 Revenue/Expenditure Update

TYPE OF REPORT: Informational Item

Recommendation:

Informational item only, no action to be taken.

Discussion:

Attached is the 2018/2019 Revenue/Expenditure update for the Airport as of September 7, 2018. Please note, staff time is not reflected in this report.

Attachments:

Airport 2018/2019 Revenue/Expenditure Update

General Ledger
Revenue Analysis



City of
Los Banos
At the Crossroads of California

User: rsouto
Printed: 09/07/18 10:27:22
Period 01 - 13
Fiscal Year 2019

<u>Account Number</u>	<u>Description</u>	<u>Budget</u>	<u>Month to Date</u>	<u>End Bal</u>	<u>AvailUncollect</u>
505-000-311-015	Property Tax Unsecured	-4,000.00	0.00	0.00	-4,000.00
505-000-331-010	Federal Grant	-150,000.00	0.00	0.00	-150,000.00
505-000-334-010	State Grant	-10,000.00	0.00	0.00	-10,000.00
505-000-346-010	Airport Tie Down Fees	-650.00	-31.00	-31.00	-619.00
505-000-346-020	Aviation Fuel	-200,000.00	-47,613.63	-47,613.63	-152,386.37
505-000-361-010	Interest Earnings	-2,000.00	0.00	0.00	-2,000.00
505-000-363-014	Rental - Land & Buildings	-90,000.00	-23,143.47	-23,143.47	-66,856.53
505	AIRPORT FUND	<u>-456,650.00</u>	<u>-70,788.10</u>	<u>-70,788.10</u>	<u>-385,861.90</u>
Revenue Total		<u>-456,650.00</u>	<u>-70,788.10</u>	<u>-70,788.10</u>	<u>-385,861.90</u>

General Ledger
Expenses vs. Budget



City of
Los Banos
At the Crossroads of California

User: rsouto
Printed: 09/07/18 10:27:08
Period 01 - 13
Fiscal Year 2019

Account Number	Description	Budget	Month to Date	Year To Date	Available	% Expended
505	AIRPORT FUND					
	Personnel Services					
505-435-100-102	Part Time	11,500.00	1,364.00	1,364.00	10,136.00	11.86
505-435-100-120	Benefits	1,401.00	104.35	104.35	1,296.65	7.45
	Personnel Services	12,901.00	1,468.35	1,468.35	11,432.65	11.38
	Supplies & Services					
505-435-100-201	Ground Maintenance	6,000.00	250.00	250.00	5,750.00	4.17
505-435-100-205	Facility Maintenance	10,000.00	660.25	660.25	9,339.75	6.60
505-435-100-231	Professional Services	10,000.00	0.00	0.00	10,000.00	0.00
505-435-100-238	Technical Services	11,000.00	2,490.00	2,490.00	8,510.00	22.64
505-435-100-250	Insurance	12,211.00	11,461.14	11,461.14	749.86	93.86
505-435-100-252	Communications	900.00	73.21	73.21	826.79	8.13
505-435-100-260	Office Supplies	250.00	29.72	29.72	71.68	11.89
505-435-100-264	Electricity & Gas	19,300.00	3,241.89	3,241.89	16,058.11	16.80
505-435-100-265	Gasoline & Oil	200,000.00	40,744.02	40,744.02	159,255.98	20.37
	Supplies & Services	269,661.00	58,950.23	58,950.23	210,562.17	21.86
	Capital Outlay					
505-435-100-725	Airport Improvements	157,900.00	0.00	0.00	157,900.00	0.00
505-435-100-770	Computer Equipment	12,000.00	0.00	0.00	12,000.00	0.00
	Capital Outlay	169,900.00	0.00	0.00	169,900.00	0.00
Expense Total		<u>452,462.00</u>	<u>60,418.58</u>	<u>60,418.58</u>	<u>391,894.82</u>	<u>0.1335</u>
435	Airport	452,462.00	60,418.58	60,418.58	391,894.82	13.35
505	AIRPORT FUND	452,462.00	60,418.58	60,418.58	391,894.82	13.35
Expense Total		452,462.00	60,418.58	60,418.58	391,894.82	0.1335